Letshego
Let's improve life

CAREER OPPORTUNITY

Letshego Financial Services (U) Ltd

Full-time · Reports to: Branch Manager, Bugolobi Loan Center

LOANS OFFICERS

20 POSITIONS

RETAIL LENDING · SALES & DISTRIBUTION

Bugolobi Loan Center

Kampala, Uganda

Let's improve life — starting with your career. Letshego Financial Services Uganda is seeking twenty (20) energetic, target-driven **Loans Officers** to grow our portfolio at the **Bugolobi Loan Center**. In this field-based role you will mobilise new customers, promote our credit and insurance-bundled products to public- and private-sector employees, and build lasting client relationships — turning every lead into a loyal Letshego customer while upholding the inclusive-finance promise that has made us a trusted name across Africa.

KEY RESPONSIBILITIES

- Promote and sell Letshego loan products to new and existing customers within the Bugolobi catchment area.
- Generate leads through field marketing, client referrals, community mobilisation and partner institutions.
- Achieve agreed weekly and monthly sales targets set by the Branch Manager.
- Conduct customer needs assessments, prepare complete loan documentation and follow through to disbursement.
- Build and maintain strong relationships with clients, employers and community stakeholders.
- Uphold Letshego's credit policy, KYC standards and code of conduct at all times.

QUALIFICATIONS & EXPERIENCE

> **Minimum S.4** certificate (UCE) or higher academic qualification, plus a valid **National ID**.

- At least one (1) year in sales, microfinance or a customer-facing role — ambitious fresh school leavers are encouraged to apply.
- Excellent verbal and written communication skills in English, with strong persuasion and interpersonal ability.
- Self-starter who works well under minimal supervision and meets tight deadlines.
- Willingness to work in the field within the assigned catchment area.
- Highest standards of integrity, accuracy and customer care.

REMUNERATION & INCENTIVES

Attractive monthly retainer

1.5% commission on sales, paid on every deal closed

Breakfast provided daily for the team

Field Van available to conduct field sales

Your earnings grow with your performance — the more you sell, the more you earn.

HOW TO APPLY

Send your CV and a short cover letter to **mkeikara@gmail.com** or via WhatsApp on **+256 759 396 668**, quoting the subject line: **Loans Officer – Bugolobi Loan Center**. Early submissions are encouraged.

APPLICATIONS CLOSE

1 December 2026

Letshego is an equal opportunity employer. All qualified applicants will receive consideration without regard to gender, religion, disability or age. Only shortlisted candidates will be contacted — canvassing in any form leads to automatic disqualification.

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